



P.O. Box 151 • 101 OSTHOFF AVENUE • ELKHART LAKE, WI 53020-0151 • TOLL FREE: 800-876-3399 • FAX: 920-876-2249 •
www.osthoff.com

September 24, 2012

Mr. Joe Alexander
Alexander Racing Enterprises
645 1st Street
Jesup, IA 50648

Dear Mr. Alexander,

Thank you for your interest in The Osthoff Resort, located on the beautiful shores of pristine Elkhart Lake. Impressive AAA Four Diamond accommodations, grand conference facilities, stunning grounds and an attentive staff create the perfect environment to allow your group to focus on the business at hand.

The Osthoff Resort offers 245 finely-appointed accommodations ranging in size up to 2,300 square feet. Each one-, two- and three- bedroom suite features a kitchen/kitchenette, separate living and dining room, private balcony and fireplace. Guest rooms feature a microwave, refrigerator, wet bar, private balcony and two-person whirlpool bath. All accommodations offer high-speed, wireless internet access.

The Osthoff Resort also offers over 20,000 square feet of grand conference facilities and function space. From a magnificent 7,500 square foot ballroom to smaller meeting rooms that feature natural sunlight and outdoor patios, The Osthoff Resort is able to accommodate groups of all sizes.

It is our pleasure to submit the following proposal for your review. Please note, rooms and function space are currently not being held for your group.

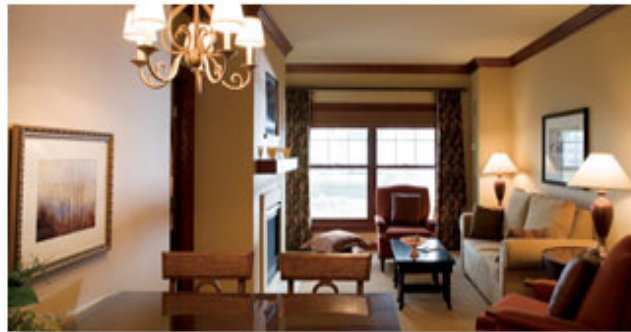
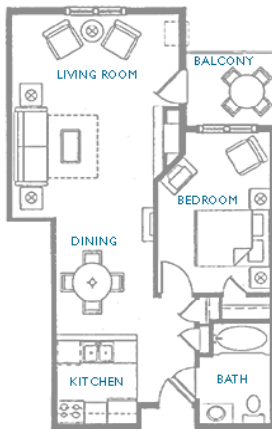
Available Dates(s): September 12-15, 2013

Room Block and Rates: The following rates are valid until October 8, 2012 and are based upon your tentative event requirements.

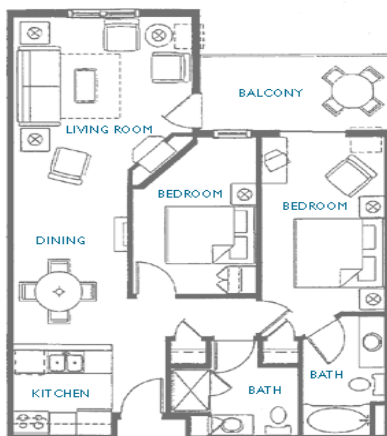
Room Class		Thu	Fri	Sat
		09/12/13	09/13/13	09/14/13
One Bedroom Suite (sleeps 2 people)	Rate	\$159.00	\$159.00	\$159.00
Two Bedroom Suite (sleeps 4 people)	Rate	\$189.00	\$189.00	\$189.00
Three Bedroom Suite (sleeps 6 people)	Rate	\$239.00	\$239.00	\$239.00

***Rate reflects a 20% group discount**

One Bedroom Suites are a home away from home. Guests enjoy a full kitchen, living room, balcony, separate bedroom with a queen size bed and one full bath. There is a full size sofa sleeper in the living room. These 675 sq. foot suites are a great place to socialize with friends and colleagues.



Two Bedroom Suites are ideal for sharing accommodations. Guests enjoy a full kitchen, living room, fireplace, balcony, two separate bedrooms with queen size beds and two full baths. There is a full size sofa sleeper in the living room. Two bedroom suites are approximately 920 sq. ft.



Three Bedroom Deluxe Suites are the ultimate in size and luxury. On the main floor, guests enjoy a full kitchen, living room, fireplace, balcony, master bedroom with a king bed and full bath. A full size sofa sleeper is in the living room. The loft area upstairs adds two additional bedrooms, each with a queen bed and a second full bath. Three bedroom suites are approximately 1221 sq. ft.



Function Space and Rates: We understand your event requirements to be the following:
***No Function Space required at time of proposal.**

Concessions and Value-Added Amenities and Miscellaneous:

- No Resort, Campus or 'Extra' Fees
- Complimentary room upgrade for Mr. Kas Kastner & Mr. Joe Alexander
- Complimentary Meeting and Function Space
- Complimentary High Speed Internet in Guest Rooms/Suites
- 20% AV Equipment Discount (PSAV onsite)
- 20% Aspira Spa Service Discount
- Complimentary Fitness Center Access (Pre-Cor Equipment, 24 hr access)
- Complimentary Parking
- No Mandatory Housekeeping Fees/Gratuities
- 20% Attrition Allowed

Aside from the meeting, your guests will enjoy a range of amenities and recreational activities including a destination spa, two restaurants and a lounge, hiking, biking, horseback riding, watercraft rentals, bonfire area, indoor pool, two whirlpools and saunas, fitness centers and an arcade. Don't forget Sheboygan County is rated the third golf destination in the country. Allow us to assist you in making arrangements at any one of the

area's renowned courses! Group and icebreaker activities featuring fun and interactive events, as well as, professional team building programs may also be arranged.

Resort Amenities:

Pools and Whirlpools

In addition to one of the finest swimming beaches in Wisconsin, we also offer two beautiful outdoor pools for the use of our guests.

Our indoor pool and two large whirlpools ensure that your aquatic fun doesn't end with the summer season. Hours of operation: 8am - 10pm, adults only from 10pm - 11pm.

Fitness Center

The Osthoff Resort provides guests with a fitness center that includes a full complement of brand new Pre-cor aerobic and weight training equipment.

Hours of operation: 24 hour access with your room key

Arcade & Game Room

Kids of all ages enjoy our arcade that includes two full-size pool tables, air hockey, a juke box and your favorite arcade-style video games.

Gift Shops

The Osthoff Resort Shoppe features swimwear, gift wear and other souvenirs of your stay in Elkhart Lake. You'll also find assorted sundries, snacks and refreshments.

The Aspira Spa gift shop offers organic lotions, balms and cosmetics guaranteed to soothe body and mind.

Elkhart Lake is centrally located only an hour from Milwaukee, Green Bay and the Fox Cities, one and a half hours from Madison and two and a half hours from Chicago.

I appreciate the opportunity to present this proposal for your review and welcome you to tour our resort and experience why so many groups continue to make The Osthoff Resort their *place on the lake*.

In the meantime, if you have any questions or if you need additional information, please feel free to contact me at 920-876-5815 or akoran@osthoff.com.

Sincerely,

Angela R Koran

Angela Koran
Sales Manager